To our Valued Customers:

Effective March 1st, 2024, RFM Seating will be implementing a 5% price increase on all models. This increase will allow us to maintain the high quality of products and services our customers have come to expect.

A few of the increases we received from key vendors include:

* Base rates and demand surcharge on outbound and inbound freight have increased over 20%
* Corrugate increases of 30% in the last 10 months.
* Major increases in labor and overhead costs, with additional increases anticipated for 2024.
* Large increases in sale and marketing costs.

We are working hard to minimize the cost transfer of these increases to our customers by improving efficiency and making organization changes, however, we cannot absorb all these costs and appreciate your understanding.

Any current project shipping May 1st, 2024, or later, will need to use 2024 pricing.

Thank you for your continued support,

Devan Kelley

COO

RFM Seating